

ATTACHMENT C: Fundación Sierra Madre 2004 Results Matrix

Objective 1: Improve access to – and quality of – health services for men, women and children		
Results	Main Activities	Implementation Date
1,000 mothers trained and capable of detecting main signs of risk in children (ACTUAL: 2523)	Conduct community meetings in San Miguel and other villages	Completed
	Review/adapt training plan	Completed
	Develop, edit and print educational material	Completed
	Conduct monthly trainings	Completed
1,000 mothers capable of administering basic treatments for dehydration caused by diarrhea (ACTUAL: 816)	Schedule training activities with groups of mothers	Completed
	Print and distribute educational materials	Completed
	Conduct trainings	Completed
	Evaluate behavior change	NC
1,000 families trained and capable of detecting main signs of risk in pregnant women (ACTUAL: 7670)	Conduct community meetings in San Miguel and other villages	Completed
	Develop and revise training plan and methodology	Completed
	Develop, edit and print educational material	Completed
	Conduct monthly trainings	Completed
	Promote the services of <i>Casa Materna</i> as a referral clinic for high-risk pregnant women	Completed
	Evaluate trainings	Completed
200 people referred to health centers and outposts and to the mine's clinic (ACTUAL: 318)	Coordinate referrals with other health posts	Completed
	Promote referral services for children and women with high-risk illnesses	Completed
	Conduct follow-up of the referral cases	Completed
4,500 consultations attended at APROSAMÍ and the community centers (ACTUAL: 6275)	Renovate and equip the community health centers	Completed
	Program the services that will be delivered through the community health centers	Completed
	Promote the services available through the health centers	Completed
	Monitor and evaluate the quality of services being delivered as well as patient satisfaction	Completed

23 Traditional Birth Attendants (TBA) trained in hygienic deliveries (ACTUAL: 20)	Schedule training activities with midwives	Completed
	Conduct trainings	Completed
	Monitor and evaluate trainings	Completed
23 traditional birth attendants trained in the detection and reference of obstetric risks (ACTUAL: 20)	Schedule trainings (to be conducted by <i>Casa Materna</i> staff)	Completed
	Conduct trainings	Completed
	Distribute educational materials	Completed
	Monitor and evaluate trainings	Completed
82 health volunteers trained and using the reference system (ACTUAL: 82)	Schedule trainings for the health volunteers	Completed
	Develop, edit and print educational material	Completed
	Conduct trainings	Completed
	Monitor and evaluate trainings	Completed
20 women referred to the <i>Casa Materna</i> (ACTUAL: 11)	Promote the <i>Casa Materna</i> as an integrated health center for women and for monitoring and care of high-risk pregnancies	Completed
	Conduct follow-up of the referrals sent to <i>Casa Materna</i>	Completed
5 health fairs carried out (ACTUAL: 5)	Develop a plan for health fairs	Completed
	Promote health fairs at the institutional and community levels	Completed
	Conduct health (and mini) fairs	Completed
	Write up fair reports	Completed
3 health campaigns carried out (ACTUAL: 1)	Identify key health messages to be developed	Completed
	Develop hygiene campaign	Completed
	Conduct hygiene campaign through health volunteers and staff	Completed
9 APROSAMi staff trained in health-related topics (ACTUAL: 9)	Conduct regular capacity-building and trainings with staff	Completed
	Monitor and evaluate the trainings	Completed
Draft of APROSAMi sustainability plan developed	Conduct meetings with the APROSAMi board and staff to exchange ideas on sustainability of the organization	Completed
	Draft sustainability plan	Completed
	Implement sustainability plan	NC
	Prepare proposals for other donors and conduct fundraising	NC

Overall, we met or exceeded eight of the 13 proposed results under this objective. The service delivery and training results were exceeded by as much as 767%, in part due to the extensive outreach network that APROSAMi has been able to develop in the 14 target communities. The actual number of TBAs participating in the program was less than planned, which also accounts for the smaller than expected number of referrals made to the *Casa Materna*.

Objective 2: Increase economic opportunities by strengthening family/micro economic production		
Results	Main Activities	Implementation Date
15 communal banks created with credit established for at least 300 women (8 banks in Semester 1; 7 in Semester 2) (ACTUAL: 17 banks and 311 women members)	Finalize agreement with implementing group (FAFIDESS)	Completed
	Set up FAFIDESS presence in San Miguel (office, logistics)	Completed
	Hire and train project staff	Completed
	Identify and organize participants into banking groups	Completed
	Monitor and evaluate performance	Completed
At least 500 people trained in vocational/technical skills (such as construction, mechanics & services) (ACTUAL: 231)	Determine agreement with training institution (INTECAP)	Completed
	Inform communities of training activities	Completed
	Enroll interested participants	Completed
	Prepare facilities, organize groups	Completed
	Coordinate trainings	Completed
	Evaluate trainings	Completed
At least 5 Forest Nurseries established for commercial use. (1 Forest Nursery = 10,000 trees) (ACTUAL: 2) <i>NOTE: The first nursery is implemented with support from Montana, while the others will be defined according to project funding approval.</i>	Hire project coordinator	Completed
	Purchase seedlings and other related materials	Completed
	Train nursery managers	Completed
	Develop economic plan to market seedlings	Completed

We exceeded the results related to communal banks, but fell short of the other proposed results under this objective. The variances related to the vocational training result are explained in the following section. It was not possible to establish additional forest nurseries as per the note mentioned above – the CCF grant that CDC secured in 2004 (which funded several additional results not explicitly shown here) cannot be used for start-up materials for new nurseries. Our strategy will be to provide technical assistance to interested people and help them secure funding for start-up costs through other means.

Objective 3: Promote Environmental Awareness		
Results	Main Activities	Implementation Date
At least 10 educational workshops (such as forest preservation) implemented at Forest Nurseries with community members <i>(To be conducted under the CCF/IFC grant)</i>	Develop training guidelines and schedule	NC
	Inform community members	NC
	Coordinate trainings	NC
23 Latrines installed and functioning (educational materials on hygiene and sanitation displayed and available) (ACTUAL: 23)	Purchase latrines	Completed
	Develop and print educational materials (posters, stickers)	NC
	Designate responsibility for upkeep	NC
At least 50% of participants in <i>Fundación</i> workshops or activities participate in environmental awareness training <i>(To be conducted under the CCF/IFC grant)</i>	Contact appropriate environmental organization for technical assistance in training & environmental education	NC
	Develop training guidelines	NC
	Identify and train trainers	NC
	Coordinate training schedule with on-going workshops	NC
	Run trainings	NC

Most of the results under this objective were postponed to 2005 due to funding limitations and other staff priorities, as well as the delay in finalizing the CCF grant.

Objective 4: Develop institutional capacity and visibility of the <i>Fundación</i> and its partners		
Results	Main Activities	Implementation Date
At least 3 Community Advisory Councils (CAC) working regularly (with 1/3 women participation)	Provide communities with information on <i>Fundación</i> and the role of CAC	NC
	Develop rules, procedures and structures of CAC	NC
	Select CAC representatives	NC
<i>Fundación's</i> Organization and Methods (O&M) defined and functioning (process, procedures, standards)	Analyze and define work procedures	Completed
	Approve O&M with Board and CAC	NC
	Update and approve all sub-contracts and agreements	As Needed
At least one technical assistance intervention conducted with local public institution (government, school board, etc.)	Develop SOW based on identified needs and buy-in of local community	Completed
	Recruit CDC VA for short-term assignment	Completed
	Coordinate CDC consultancy and follow-up	Completed
Technical assistance provided to Montana to implement Small Grant Scheme (SGS) <i>(The SGS proposal was submitted by CDC to Montana Exploradora in January, 2004. Montana has decided to implement the SGS directly.)</i>	Develop SGS proposal	Completed
	Disseminate information to Montana staff and stakeholders	n/a
	Finalize implementation plan, depending on feedback (includes organizing trainings for community on proposal writing)	n/a
Newsletter is produced and disseminated (on a monthly or quarterly basis)	Create listserv of interested parties (includes Montana, other donors, CSR community, partners, local government, media)	Completed
	Compile monthly information from all project coordinators and partners	Completed
	Design and distribute newsletter (in Spanish and English)	Completed
<i>Fundación</i> is represented in at least 1 CSR event	Participate in planning sessions for Guatemala CSR conference	Completed
	Submit presentation proposal for IDB CSR conference	Completed
	Develop CSR-friendly promotional materials	Completed
<i>Fundación's</i> institutional image created and disseminated	Design logo and other communications materials	Completed
	Order materials (brochures, T-Shirts, stickers, etc.)	Completed
	Distribute informational & communications materials to all stakeholders	Completed
Impact model designed and functioning	Consolidate available baseline information	NC
	Draft end-of-training surveys (specific for each training) and other appropriate evaluation tools	Completed
	Collect program M&E plan and data on quarterly basis	Completed

The results of this objective were by and large met. The only exception was the creation of the CAC, which CDC decided to postpone as per the explanation in the following section.